

LOCATION

Novi, Michigan

HIGHLIGHTS

- 67% Reduction in Electrical Usage
- 75% Increase in Exterior and Parking Garage Light Levels
- Maintained High-End Interior Aesthetics



OUR CLIENT



Summit Pointe – LED Upgrade

RSM chose Thermo Source as their preferred LED Lighting partner when the Real Estate Development and Management company made the decision to upgrade common area lighting systems at their Michigan and Ohio based locations. Thermo Source’s experience and expertise helped integrate the latest and greatest LED technologies into RSM’s high-end commercial office space and together. Thermo Source and RSM continue to improve additional common areas and tenant suites.

OVERCOMING THE CHALLENGES

RSM’s Class-A design and high tenant occupancy posed several challenges:

- Maintain high quality style
- No interruptions to daily traffic and tenant usage of space
- Increase light levels in specific areas, while maintaining in others

DRIVING RESULTS

The Thermo Source Team immediately deployed its resources to identify the ideal product for the application and implement in a non-obtrusive manner.

- Identified and procured DLC-Rated materials
- Improved exterior light levels and safety for office clientele and visitors
- Completed the installation in less than 2 weeks without any disruptions
- Secured 0% Interest financing for 3-years
- Generated immediate positive cash flow
- Provided a 5-year Net Cash Flow position of \$43,812 in roughly 41,000 square feet of common area space

“Thermo Source is a great company to work with. We’ve used them many times over the years for upgrading our properties to energy-efficient LED lighting. They have always been professional, courteous and fast. Highly recommended!”

*- Jeff Gosselin
Director of Commercial Real Estate
RSM Development & Management*